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For more information, visit the Record Plant online at

with the times. "We are able to not only accept change, we welcome it, but we keep up with and understand the times," explains Rose. "We have a top-notch staff, we offer great client services, we listen to our clients, etc. We've taken pains to make sure that our studios are beautifully decorated like a five-star hotel, and we'll get our clients whatever they need in terms of equipment. If there's a particular piece of software or equipment that they need, we buy it. Whether a client is young or a veteran, urban or rock, it's important to work with that individual as they're your walking advertisements. Whatever it takes to make them comfortable, we'll make it happen. We assist them in finding engineers, help them with their budget, hire musicians, whatever is needed to make them more productive. We have a game room, a fitness room and private lounges for each studio. The more record hits you have, the greater your business will be.'

The studio and its staff keep up to date on technology, and as Rose explains, "We're very fortunate to have Jason Carson as our Chief Engineer. He advises Rick and I, along with our clients, and together we make our decisions as a whole - that's another secret to our success! We do attend all industry-related trade shows to keep on top of emerging technology, as well as attending any related educational seminars. The

participated with helping manufacturers design software and the research and design of outboard gear." When it comes to hiring employees, Rose explains that the studio has hired many people from both Berklee and the Royal Conservatory. "I interview up to 25 people for the position of a runner," she states, showing the importance they place in finding the right person for a position. The studio has seen a fair share of Canadians be employed there over the years, including Stu Brawley, who came to the studio from Toronto www.recordplant.com. through his relationship

studio also demos equipment and has

ney, Rose's husband. "Stu came down to do work on records for Jann Arden and Anne Murray at the studio." The studio's Assistant Booker, Jen Hilliard,

with producer Ed Cher-

hails from Winnipeg, MB.

With many studios in the industry experiencing reductions in business due to downloading of music through peer-to-peer Web sites, the Record Plant is no different. "MP3 downloading has definitely affected the record labels," explains Rose. "What has affected us is shrinking recording budgets, labels not signing many new artists and the capability of musicians to record at home. The majority of our clients are in the top 200 charts, and for the most part, they always use larger facilities like ours. Our dedication to our business is what ensures that we'll still be working with the greatest artists while they make the greatest hits in the coming years!"



Jeff MacKay is Editor of Professional Sound.